

Navistar, Inc.
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August 10, 2012

Dear Navistar Supplier,

As previously communicated, Navistar Parts is implementing a new ERP (Enterprise Resource Planning) system for our Direct Ship business that will increase electronic communication with our Suppliers and Customers. This new system requires updates to the majority of existing EDI transactions for Direct Ship. All EDI implementation guides have been updated and are now available at www.navistarsupplier.com.

Navistar expects that all suppliers will comply with EDI requirements, as described in the terms and conditions contained in the contract between Navistar and the supplier:

23. EDI. Seller agrees to comply with all Electronic Data Interchange (EDI) requirements of Buyer. These basic requirements include Release and Receiving Suite documents. Those conditions are subject to change. Seller will be given notice of new requirements. If the seller is unable to meet all the requirements, the contract is subject to either termination by the Buyer, or a daily assessment of \$50, at the Buyer's option, until the requirements have been met. Seller agrees that any EDI will be deemed a "writing" sufficient for enforceability under any state's statute of frauds or similar law.

Change Highlights and Testing Plan

- 1. A new EDI Transaction 855 has been added for Direct Ship orders in order for Navistar to receive Purchase Order Acknowledgment and Promise Ship Dates.**
- 2. Navistar now requires all Service Parts suppliers that ship directly to Navistar Dealers and Customers, relative to Global / Export orders and all other Direct Ship Program orders, to receive their orders via EDI in lieu of receiving Direct Ship Orders via fax.** These orders are currently conveyed with a prefix of 00D. The Order format will be different based on the integration of a new system. This implementation does not include 00D government orders, 00C critical unit down orders, Blue Diamond D orders, or 1000, 2000 or 3000 series orders.
- 3. To facilitate the testing of these updated electronic communications with suppliers, Navistar has partnered with **Liaison Technologies** (formerly Softshare) to assist with the testing and certification process. Using a custom certification website that Liaison has designed, you will validate your EDI solution under the Navistar EDI guidelines to test transactions required for Direct Shipments.**

PLEASE NOTE: You will receive a follow-up communication once Liaison's certification website is ready for your validation. Please watch for additional emails with this information in the near future.

After enrollment, the website will walk you through every step of certification.. Navistar has agreed to pay for the first round of testing. If you are unable to successfully complete the certification during the first round of testing, Navistar will be notified and you may be responsible for the charges associated with a second round of testing.

4. Please see below for more detail regarding the implementation and new EDI requirements.

Thank you for your cooperation with Navistar to make this a smooth transition. If you have any questions regarding certification of your existing EDI solution, please contact Liaison at 805-882-0525. We also recommend that you contact Liaison if you do not have an EDI solution currently in place, as they'll be able to assist you in finding the right solution for your business.

If you have any questions regarding Navistar's EDI program for Service Parts suppliers, please reply to this email address and we can arrange to discuss with you.

Best regards,

Marilyn Bernhardt
EDI Manager, Parts Operations
Navistar, Inc.

Brian Burzynski
Purchasing Business Lead, Direct Ship ERP Project
Navistar, Inc.

Navistar Parts Direct Ship ERP Implementation

Documents to be tested are as follows:

- 850 version 003040NAV: Receive Firm Purchase Order test
- 855 version 004010: Send Purchase Order Acknowledgement in response to 850 PO
- 856 version 003050: Send Advanced Ship Notice for shipment of 850 test PO
- 810 version 004010: Send Invoice for shipment of 850 test PO
- 824 version 003040: Receive Test Application Advice for 810, 855 & 856
- 860 version 003040NAV: Receive Firm Purchase Order Change
- 997 any version Inbound; 002040 Outbound: Functional Acknowledgements

Once you have been certified by **Liaison** to go live, you will receive a formal notification from Navistar and will need to use the following Navistar trading partner IDs:

- Navistar GSID for Service Parts Direct Ship business: **005214200DNA**
- Navistar ISA Qualifier and ID pair are: **01:781495650**
- Navistar VAN: **GXS**
- NOTE: If you are currently trading with Navistar using a Direct connection, there should not be any changes.

As a final step in the testing phase of the DS 850, 855, 856, 810, 860, 824, 997 and prior to going live, supplier must advise that they understand the following statements:

- NAVISTAR expects supplier to receive and process Direct Shipment Purchase Orders at **45-minute intervals** throughout the day. Supplier must ensure that all emergency and same-day shipment orders are processed prior to the cut-off time for same day shipments.
- NAVISTAR expects supplier to use the SCAC code listing provided by NAVISTAR and ship each order according to the specified SCAC code routing conveyed in the PO.

- NAVISTAR expects supplier to send 997 - functional acknowledgments to acknowledge receipt of 824, 850 and 860 transactions.
- NAVISTAR expects suppliers to send 855 transactions to acknowledge 850 and 860 and provide ship promise.
- NAVISTAR expects supplier to send accurate and timely 856 when material is shipped, followed by 810 electronic invoices. NOTE: Both transactions are required to generate payment.
- The ASN number is not to be repeated within a year.
- The Quick Receive Label must be affixed to the packing list and must display the exact Ship ID (ASN) number and supplier code that you provide in the ASN. (BSN02 & N104 with SU qualifier).
- Navistar expects supplier to receive 997 Functional Acknowledgment which advises that the 810, 855 & 856 transactions were either **Accepted** or **Rejected**. Supplier is expected to monitor 997 transactions and respond to rejections with corrections within the hour.
- **IMPORTANT:** ASN must contain the Package ID Number(s) (Pallet ID) for each high-level container in the shipment, which is provided in the Tare level hierarchical loop(s) (REF02 with LS qualifier). For example, a shipment of 2 pallets (each containing 10 cartons) and 1 loose box would require 3 Tare loops, each identifying a unique Package ID's identifying each container. Each Tare loop must followed by item loop(s) identifying the part(s) quantities and po(s) found in that container.
- The Package ID Number found on the AIAG Shipping label(s) affixed to the container(s) that are being shipped cannot be longer than 11 positions with the last 5 being unique and are **not** to be repeated within the ASN. **For GLOBAL / EXPORT shipments the package id should be all numeric.**
- NAVISTAR expects that 856 - ASN for all **GLOBAL / EXPORT** shipments will contain the weights and dimensions of each high-level container. This must be provided in the MEA segments in each Tare Loop preceding the Container ID.
- NAVISTAR expects that 856 – ASN for all **GLOBAL / EXPORT** shipments will contain the Country of Origin along with the item number. This must be provided in the LIN segment with CH qualifier.
- NAVISTAR expects that 856 – ASN for all **GLOBAL / EXPORT** shipments will contain the TD4 segment for each item to convey if item is hazardous or not.
- For UPS shipments with multiple cartons shipping to the same location, we expect the following: **(1)** One ASN # per shipment, **(2)** Each carton must contain one copy of the packing slip (with Quick Receive Label), **(3)** Number each carton 1 of 5, 2 of 5, 3 of 5, and so on, and **(4)** Each carton should also have a master ship label with a unique package ID number.
- Failure to comply with above requirements may result in a penalty on Supplier's Scorecard Rating.

For our Documentation, please visit our Website at www.navistarsupplier.com:

- Implementation Guides: select **EDI\Implementation Guides**
- Service Parts Division Direct Ship Business Process Guide: select **EDI\Business Process Guides\Parts**
- Acct 810 – Electronic Invoice Business Process Guide: select **EDI\Business Process Guides\Parts**
- Quick Receive Label requirements: select **Logistics\Quick Receive Guideline**
- Label Requirements: select **Logistics\D13-Packaging Specification**

- 824 Error Code listing: select **EDI|General|Appendix of 824 Error Codes**

Examples of the Ship-to Code formats for the various documents that Navistar Parts expects to be used associated with GSID 005214200DNA are as follows:

- Direct Ship POs: 07772448
- Direct Ship Invoices: 07772448
- Direct Ship ASNs: 07772448

Other Ship-to-Code formats will remain unchanged because they are NOT affected by this implementation:

- Direct Ship PO's (00D or 00C orders) 07772448
- Direct Ship Invoices (00D or 00C orders) 7772448
- Direct Ship ASNs:(00D or 00C orders) 07772448
- Direct Ship Ford/Blue Diamond POs: F0010485
- Direct Ship F/BD Invoices: F0010485
- Direct Ship F/BD ASNs: F0010485
- PDC/Pkgr Pos (00C or 1000, 2000, 3000 series orders): 07760776
- PDC/Pkgr Invoices(00C or 1000, 2000, 3000 series orders): 776
- PDS/Pkgr ASNs (00C or 1000, 2000, 3000 series orders): 07760776